

SAP EDUCATION

SAMPLE QUESTIONS: P_SRM_72

SAP Certified Application Professional - Supplier Relationship Management 7.2

Disclaimer: These sample questions are for self-evaluation purposes only and do not appear on the actual certification exams. Answering the sample questions correctly is no guarantee that you will pass the certification exam. The certification exam covers a much broader spectrum of topics, so do make sure you have familiarized yourself with all topics listed in the exam competency areas before taking the certification exam.

Questions

1. Your customers' administrator asks you for transactions to monitor shopping carts in SAP SRM. The customer uses the classic scenario with a two-step, process-controlled approval workflow.

Which transactions can the customer use to monitor shopping carts?

Note: There are 3 correct answers to this question.

a)	<input type="radio"/>	CCMS Monitoring (RZ20)
b)	<input type="radio"/>	Application Log (SLG1)
c)	<input type="radio"/>	Selection Report for Workflows (SWI1)
d)	<input type="radio"/>	Monitor Objects for Replication (R3AM1)
e)	<input type="radio"/>	IDoc Monitoring (BD87)
<i>If choice a is selected AND choice b is selected AND choice c is selected AND choice d is NOT selected AND choice e is NOT selected set score to 1</i>		
<i>Anything else No score defined</i>		

2. Your SRM 7.02 customer uses Contract Management with SAP ERP 6.06

Which of the following is a valid recommendation regarding contract distribution and conditions?

Please choose the correct answer.

a)	<input type="radio"/>	Use the standard SAP SRM system with its multiple pricing procedures for Contract Management.
b)	<input type="radio"/>	In SAP SRM, copy the existing calculation scheme to a new one.
c)	<input type="radio"/>	Implement a BAdI to map conditions between SAP ERP and SAP SRM.
d)	<input type="radio"/>	Make customizing settings in SAP ERP to map the conditions.
<i>If choice c is selected set score to 1</i>		

3. Your customer wants the option to change purchase orders in SAP ERP after they are generated from an SAP SRM shopping cart.

Which SRM scenario supports this requirement?

Please choose the correct answer.

a)	<input type="radio"/>	Extended classic scenario
b)	<input type="radio"/>	No standard scenario supports this
c)	<input type="radio"/>	Classic scenario
d)	<input type="radio"/>	Standalone scenario
<i>If choice c is selected set score to 1</i>		

4. A customer uses only FI and CO in the SAP ERP back end.

Which SAP SRM scenario do you recommend to support the creation and processing of purchase requests, purchase orders, and invoices?

Please choose the correct answer.

a)	<input type="radio"/>	Classic scenario
b)	<input type="radio"/>	Decoupled scenario
c)	<input type="radio"/>	Extended classic scenario
d)	<input type="radio"/>	Local/standalone scenario
<i>If choice d is selected set score to 1</i>		

5. Which transactions do you use to create a vendor group in SAP SRM 7.0 and replicate vendor data from SAP ERP?

Please choose the correct answer.

a)	<input type="radio"/>	PPOCV_BBP for creation and BBPMAININT for replication
b)	<input type="radio"/>	PPOCA_BBP for creation and BBPGETVD for replication
c)	<input type="radio"/>	PPOCA_BBP for creation and BBPMAININT for replication
d)	<input type="radio"/>	PPOCV_BBP for creation and BBPGETVD for replication
<i>If choice d is selected set score to 1</i>		

6. Your customer wants to create an RFx using the SAP Bidding Engine. The customer also wants to collect additional information (for example quality and size of company).

What do you explain about the questions function in SAP SRM 7.02?

Note: There are 2 correct answers to this question.

a)	<input type="radio"/>	Weighting factors have to add up to 100% per item.
b)	<input type="radio"/>	An RFI with questions has to be assigned to your bid invitation.
c)	<input type="radio"/>	Questions can be saved as template questions for future reuse.
d)	<input type="radio"/>	Scores can be derived from multiple functions, including exponential or logarithmic formulas.
<p><i>If choice a is selected AND choice b is NOT selected AND choice c is selected AND choice d is NOT selected set score to 1</i></p> <p><i>Anything else No score defined</i></p>		

7. How can employees check the status of their shopping carts in SAP SRM 7.02?

Please choose the correct answer.

a)	<input type="radio"/>	They can use the personal object worklist (POWL) query for shopping carts.
b)	<input type="radio"/>	They can use the shopping cart monitor to view the status of their shopping carts.
c)	<input type="radio"/>	They can use the ITS Service to check the status of their shopping carts.
d)	<input type="radio"/>	They can define queries for their own documents using the universal worklist (UWL).
<p><i>If choice a is selected set score to 1</i></p>		

8. Where can you use service hierarchies in SAP SRM 7.02?

Note: There are 2 correct answers to this question.

a)	<input type="radio"/>	In SUS for sales orders and confirmations
b)	<input type="radio"/>	In SAP SRM for requests for quotations, proposals, and purchase orders
c)	<input type="radio"/>	In SAP SRM for requests for quotations, proposals, and contracts
d)	<input type="radio"/>	In SUS only for sales orders
<p><i>If choice a is selected AND choice b is NOT selected AND choice c is selected AND choice d is NOT selected set score to 1.</i></p> <p><i>Anything else No score defined.</i></p>		

9. What is the purpose of the MDM Data Manager?

Note: There are 2 correct answers to this question.

a)	<input type="radio"/>	User and role administration
b)	<input type="radio"/>	Data access and authorization management
c)	<input type="radio"/>	Data entry and retrieval
d)	<input type="radio"/>	Data import and export
<i>If choice a is NOT selected AND choice b is NOT selected AND choice c is selected AND choice d is selected set score to 1.</i>		
<i>Anything else No score defined.</i>		

10. Your customer wants to use live auctions to reduce the price of their products. They want to challenge their current suppliers by giving them a strategic disadvantage during the auction.

What do you recommend?

Please choose the correct answer.

a)	<input type="radio"/>	Use proxy bidding for the current suppliers.
b)	<input type="radio"/>	Use factored-cost bidding.
c)	<input type="radio"/>	Use lot bidding.
d)	<input type="radio"/>	Use time-shifting for the current suppliers.
<i>If choice b is selected set score to 1</i>		

11. Which additional components are required for supplier collaboration with supplier self-services (SUS)?

Please choose the correct answer.

a)	<input type="radio"/>	SAP NetWeaver Business Warehouse (BW)
b)	<input type="radio"/>	None, if you run SUS in the same client as the rest of your SRM installation
c)	<input type="radio"/>	SAP NetWeaver Process Integration (PI)
d)	<input type="radio"/>	Internet Transaction Server (ITS)
<i>If choice c is selected set score to 1</i>		

12. A customer plans to implement a global procurement solution. The customer's vendors are numbered inconsistently in various SAP ERP back-end systems.

What do you recommend?

Please choose the correct answer.

a)	<input type="radio"/>	One central SAP SRM instance with separate clients, each attached to a back end with one vendor numbering scheme
b)	<input type="radio"/>	One central SAP SRM instance with all back-end vendors mapped consistently to the vendors in SAP SRM
c)	<input type="radio"/>	Several instances of SAP SRM, each connected to one SAP ERP back end
d)	<input type="radio"/>	One central SAP SRM instance with aligned vendor numbers in all attached back ends
<i>If choice b is selected set score to 1</i>		

13. When you upgrade to SAP SRM 7.02, you can either continue using the application-controlled workflow from SAP SRM 5.0 or migrate to the process-controlled workflow.

Which of the following statements about this are correct?

Note: There are 2 correct answers to this question.

a)	<input type="radio"/>	You can switch from the process-controlled workflow to the old application-controlled workflow, and vice versa.
b)	<input type="radio"/>	In process-controlled workflow, you can utilize the n-step approval BAdI workflow.
c)	<input type="radio"/>	In process-controlled workflow, process steps are defined using events and expressions in the Business Rule Framework.
d)	<input type="radio"/>	If the old approval workflow is active, you can utilize the one-step spending limit approval workflow.
<i>If choice a is NOT selected AND choice b is NOT selected AND choice c selected AND choice d is selected set score to 1.</i>		
<i>Anything else No score defined.</i>		

14. Your customer uses SAP SRM to create and approve shopping carts. The customer requires an additional approval step with the responsible cost center as the approver.

Which standard workflows support this requirement?

Please choose the correct answer.

a)	<input type="radio"/>	Only spending limit workflows (single-level and multi-level spending limit approval) support this feature.
b)	<input type="radio"/>	Only organizational structure-based workflows (single-step and two-step approval workflow) support this feature.
c)	<input type="radio"/>	All standard approval workflows support this feature.
d)	<input type="radio"/>	This feature is not supported by any SAP standard workflows and requires a BAdI implementation.
<i>If choice d is selected set score to 1</i>		

Solutions

1 a) Correct	2 a) Incorrect	3 a) Incorrect	4 a) Incorrect	5 a) Incorrect
1 b) Correct	2 b) Incorrect	3 b) Incorrect	4 b) Incorrect	5 b) Incorrect
1 c) Correct	2 c) Correct	3 c) Correct	4 c) Incorrect	5 c) Incorrect
1 d) Incorrect	2 d) Incorrect	3 d) Incorrect	4 d) Correct	5 d) Correct
1 e) Incorrect				

6 a) Correct	7 a) Correct	8 a) Correct	9 a) Incorrect	10 a) Incorrect
6 b) Incorrect	7 b) Incorrect	8 b) Incorrect	9 b) Incorrect	10 b) Correct
6 c) Correct	7 c) Incorrect	8 c) Correct	9 c) Correct	10 c) Incorrect
6 d) Incorrect	7 d) Incorrect	8 d) Incorrect	9 d) Correct	10 d) Incorrect

11 a) Incorrect	12 a) Incorrect	13 a) Incorrect	14 a) Incorrect
11 b) Incorrect	12 b) Correct	13 b) Incorrect	14 b) Incorrect
11 c) Correct	12 c) Incorrect	13 c) Correct	14 c) Incorrect
11 d) Incorrect	12 d) Incorrect	13 d) Correct	14 d) Correct

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